



### ELIGIBILITY REQUIREMENTS

---

All nonprofits seeking services from Common Impact are required to:

- *Have Registered 501(c)(3) Status.* Applicants must be either a registered 501(c)(3) nonprofit organization or have a 501(c)(3) fiscal sponsor.
- *Provide Services that Address Basic Human Needs.* Our application gives preference to organizations who work directly in the following mission areas: Education & Youth, Health & Human Services, and Housing & Homelessness. We give equal weight to direct service organizations, intermediary organizations, and non-partisan advocacy organizations; however, we give preference to organizations whose efforts focus on helping underserved local communities.

We would be happy to review applications from organizations who fall outside of these areas, but please be aware that if space is limited, we will give priority to nonprofits whose services most closely match those described above. (Feel free to contact us if you have questions about your eligibility.)

- *Commit a Financial Match.* Common Impact requires each client to contribute financially to the engagement, calculated on a sliding scale based on your annual operating budget.<sup>1</sup> In return, we deliver over 100 hours of in-kind, high-level consulting work with employees from our corporate partners. These services have a typical market value of at least \$35,000, generated from employee hours, consulting from Common Impact, additional contributions, and fundraising from the planning work.

Note: If your annual operating budget is more than \$2 million, then you do not need to fill out our written application. Please contact our Vice President of Consulting, Zach Goldstein, at (617) 868-1832 for more information about the application process and pricing for larger organizations.

- *Be Located in the Boston, New York, or Richmond, VA Metropolitan Areas.*
- *Have an Active Non-Discrimination Policy.* Common Impact will not work with organizations that turn away prospective employees because of race, gender, religion, sexual orientation, age, disability, or any other similar categories. Additionally, we will not work with organizations who restrict client service based on religious beliefs or who proselytize to clients. We are, however, willing to work with nonprofits that are based in churches or whose employees are inspired by religious beliefs.
- *Use Microsoft Windows (Technology Only).* Common Impact is only able to provide assistance with PCs running Microsoft Windows. If you have a mixed environment of Windows and Macintosh- or Unix/Linux-based computers, we can only assist with your Windows PCs. (We are happy to do this.)

If you do not meet these eligibility requirements but are still interested in our services, please contact us to learn how you could obtain our services at full market rates.

---

<sup>1</sup> For the exact cost that your organization would pay to participate in the initiative, please see our separate Fees for Services memo. This document is available by request or on our website during active application cycles.